

LAKESHORE REALTY

Home Sales 2nd Quarter 2019 (Jan-June)

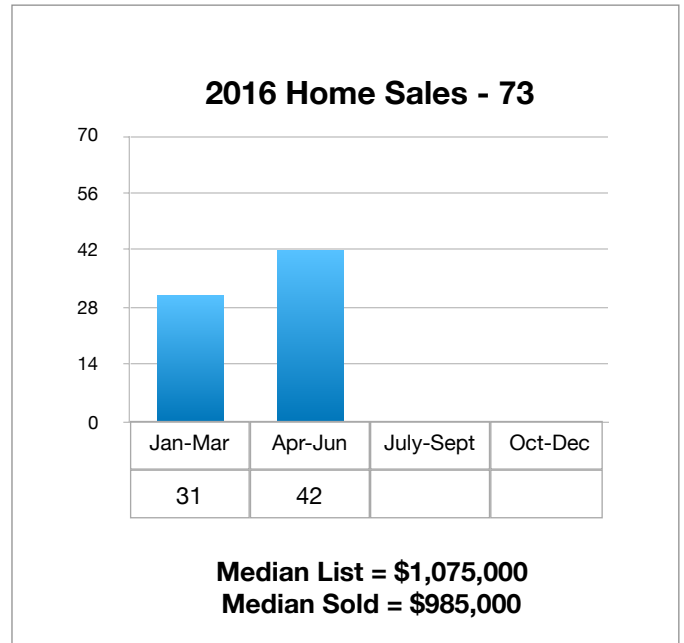
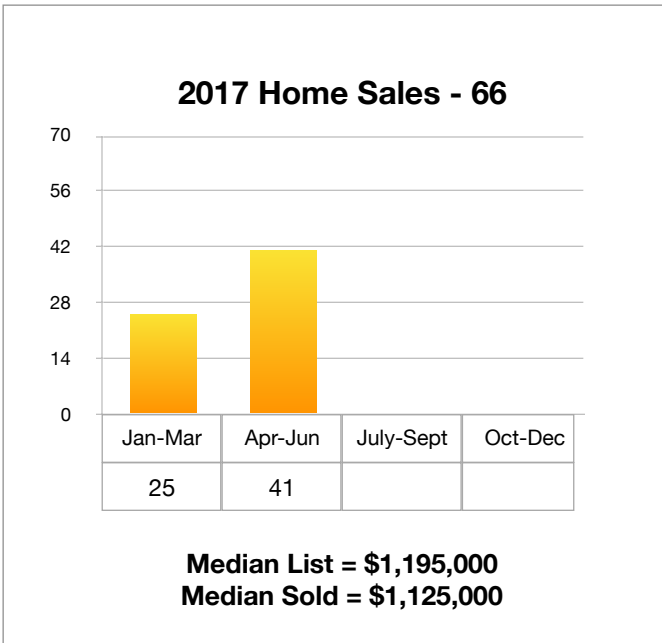
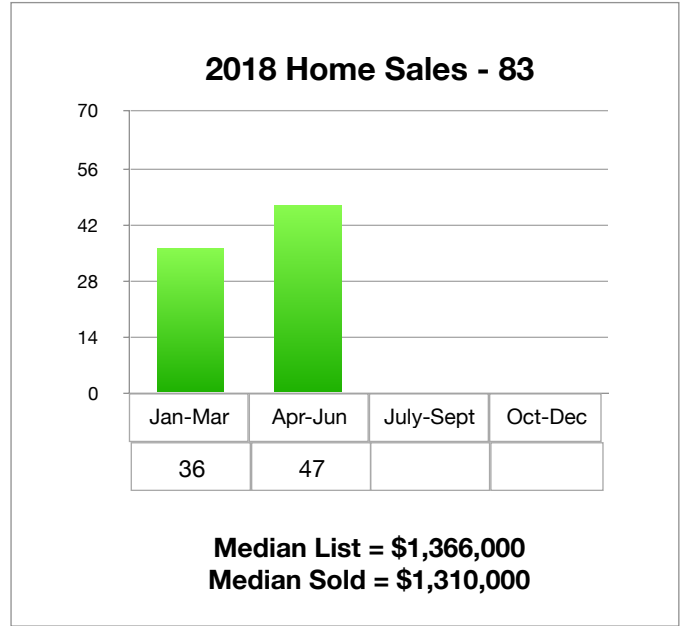
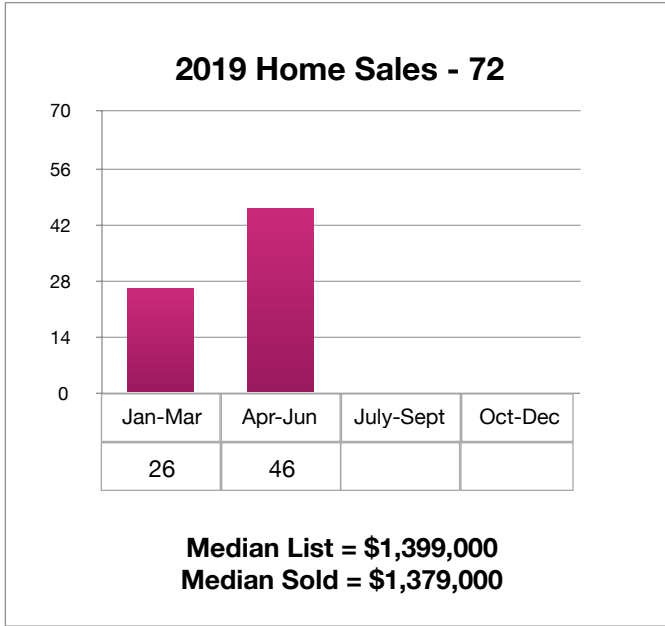
Area	Total Sales	Minimum	Median	Maximum	Avg. DOM
Lakefront Incline	1	-	-	\$5,150,000	238
Lower Tyner	9	\$650,000	\$1,610,000	\$5,000,000	413
Millcreek	3	\$1,398,000	\$3,725,000	\$4,700,000	233
Eastern Slope	4	\$845,000	\$1,620,000	\$4,580,000	181
Upper Tyner	7	\$625,000	\$1,900,000	\$3,750,000	166
Ponderosa	7	\$1,090,000	\$1,295,000	\$3,095,000	221
Lakeview Subdivision	8	\$735,000	\$1,737,500	\$2,950,000	197
The Woods	8	\$690,000	\$1,072,500	\$2,900,000	194
Crystal Bay Non-Lakefront	5	\$1,300,000	\$1,875,000	\$2,300,000	299
Championship Golf Course	5	\$675,000	\$1,600,000	\$2,200,000	292
Mountain Golf Course	4	\$875,000	\$1,075,000	\$1,475,000	137
Jennifer	8	\$700,000	\$898,500	\$1,165,000	319
Skiway	2	\$573,000	-	\$680,000	148
Central North of Hwy 28	1	-	-	\$650,000	245
TOTAL:	72	\$573,000	\$1,379,000	\$5,150,000	247

Price	Active	Pending	Sold
\$0 - \$800,000	5	2	12
\$800,000 - \$1,000,000	8	3	10
\$1,000,000 - \$1,500,000	24	2	18
\$1,500,000 - \$2,000,000	17	5	13
\$2,000,000 - \$2,500,000	6	1	10
\$2,500,000 - \$3,000,000	6	1	2
\$3,000,000 - \$4,000,000	18	1	3
\$4,000,000 - \$5,000,000	7	1	3
\$5,000,000 - \$6,000,000	3	0	1
\$6,000,000 - \$10,000,000	11	1	0
\$10,000,000	6	1	0
Total:	111	18	72

Homes	Q2 2018	Q2 2019	% Change
Closed Sales	83	72	-13.2%
Median List Price	\$1,366,000	\$1,399,000	+2.4%
Median Sale Price	\$1,310,000	\$1,379,000	+5.2%
Average DOM	173	247	+42.7%
Total Sales Volume	\$173,066,400	\$121,325,500	-29.8%



1st & 2nd Quarter Home Sales Comparison 2016-2019



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2008-2019 Home Quarterly Sales

