

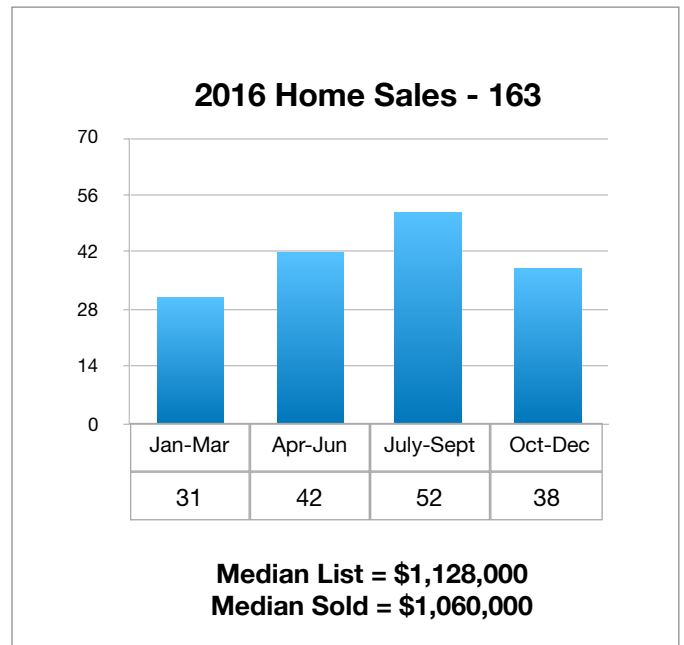
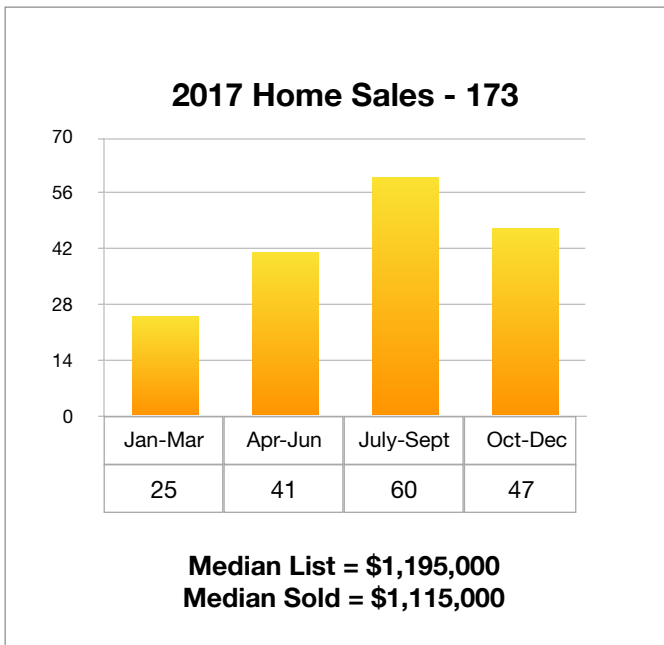
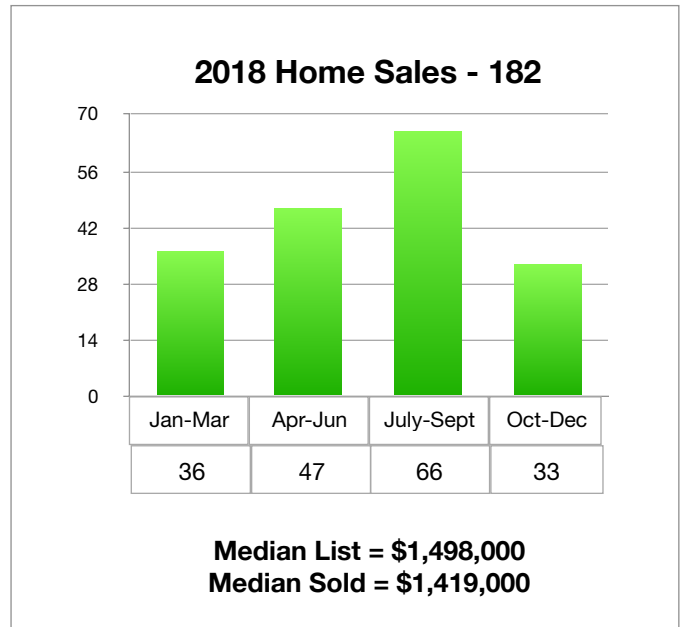
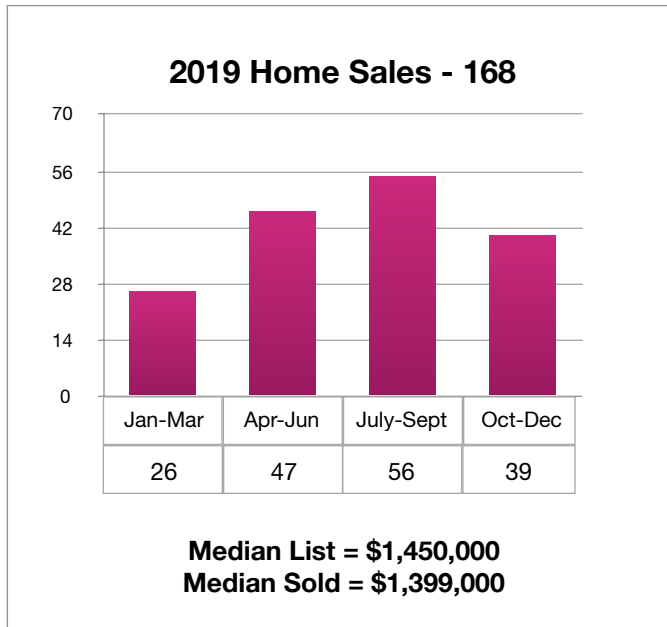
# LAKESHORE REALTY

Home Sales 2019 (Jan-Dec)					
Area	Total Sales	Minimum	Median	Maximum	Avg. DOM
Lakefront Incline	4	\$5,150,000	\$14,375,000	\$24,500,000	248
Millcreek	13	\$775,000	\$1,455,000	\$11,600,000	158
Eastern Slope	13	\$812,000	\$1,643,175	\$11,500,000	143
Lower Tyner	17	\$650,000	\$1,610,000	\$5,000,000	244
Crystal Bay Non-Lakefront	14	\$625,000	\$1,729,500	\$3,750,000	162
Upper Tyner	19	\$614,000	\$1,475,000	\$3,750,000	120
Lakeview Subdivision	15	\$735,000	\$2,200,000	\$3,500,000	170
Championship Golf Course	14	\$675,000	\$1,912,500	\$3,300,000	201
Ponderosa	14	\$980,000	\$1,372,500	\$3,095,000	287
The Woods	13	\$610,000	\$878,000	\$2,900,000	157
Mountain Golf Course	8	\$875,000	\$1,087,000	\$1,739,900	154
Apollo	3	\$995,000	\$1,125,000	\$1,570,000	53
Jennifer	18	\$700,000	\$898,500	\$1,425,000	193
Skiway	2	\$573,000	-	\$680,000	148
Central North of Hwy 28	1	-	-	\$650,000	245
<b>TOTAL:</b>	<b>168</b>	<b>\$573,000</b>	<b>\$1,399,000</b>	<b>\$24,500,000</b>	<b>181</b>

Price	Active	Pending	Sold
\$0 - \$800,000	7	4	23
\$800,000 - \$1,000,000	6	2	28
\$1,000,000 - \$1,500,000	25	3	42
\$1,500,000 - \$2,000,000	14	2	29
\$2,000,000 - \$2,500,000	5	0	17
\$2,500,000 - \$3,000,000	3	2	8
\$3,000,000 - \$4,000,000	12	3	11
\$4,000,000 - \$5,000,000	5	0	4
\$5,000,000 - \$6,000,000	3	0	1
\$6,000,000 - \$10,000,000	10	2	0
\$10,000,000	7	0	5
<b>Total:</b>	<b>97</b>	<b>18</b>	<b>168</b>

Homes	Q4 2018	Q4 2019	% Change
Closed Sales	182	168	<b>-7.8%</b>
Median List Price	\$1,498,000	\$1,450,000	<b>-3.2%</b>
Median Sale Price	\$1,419,000	\$1,399,000	<b>-1.43%</b>
Average DOM	176	181	<b>+2.8%</b>
Total Sales Volume	\$396,483,270	\$345,201,806	<b>-12.9%</b>

## Q1 - Q4 Home Sales Comparison 2016-2019



## 2008-2019 Home Quarterly Sales

