

# LAKESHORE REALTY

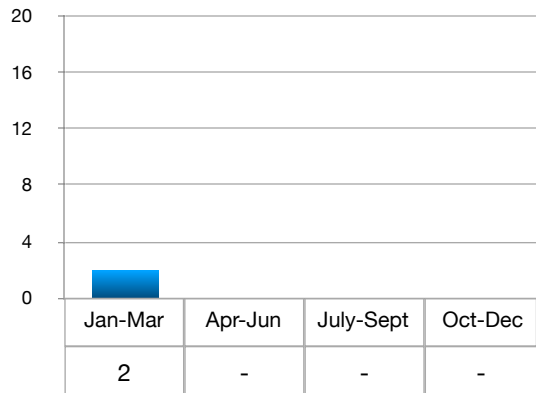
## Lots & Land Sales 2020 (Jan-Mar)

Area	Total Sales	Minimum	Median	Maximum	Avg. DOM
Ponderosa	2	\$200,000	-	\$527,500	89
<b>TOTAL:</b>	<b>2</b>	<b>\$200,000</b>	<b>-</b>	<b>\$527,500</b>	<b>89</b>

Price	Active	Pending	Sold	Lots & Land	Q1 2019	Q1 2020	% Change
\$0 - \$400,000	2	0	1	Closed Sales	1	2	<b>+100%</b>
\$400,000-\$500,000	1	0	1	Median List Price	\$375,000	\$387,500	<b>+3.33%</b>
\$500,000-\$600,000	0	1	0	Median Sale Price	\$325,000	\$363,750	<b>+11.9%</b>
\$600,000-\$800,000	0	0	0	Average DOM	108	89	<b>-17.6%</b>
\$800,000-\$1,000,000	0	0	0	Total Sales Volume	\$325,000	\$727,500	<b>+123%</b>
\$1,000,000-\$1,500,000	0	0	0				
\$1,500,000 +	1	0	0				
<b>Total:</b>	<b>4</b>	<b>1</b>	<b>2</b>				

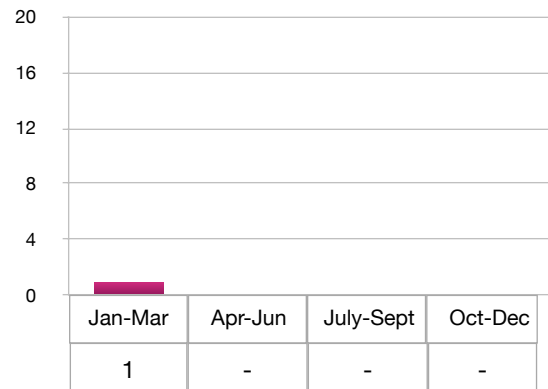
## Q1 Lot & Land Sales Comparison 2017-2020

### 2020 Lot & Land Sales - 2



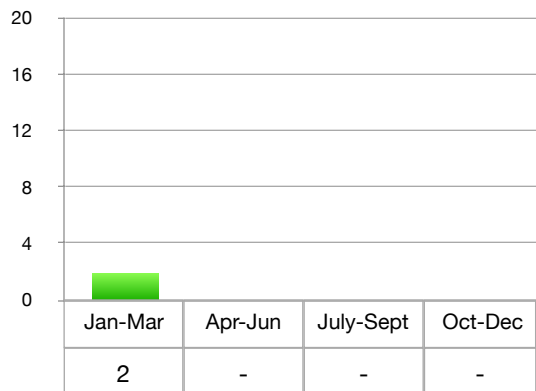
**Median List = \$387,500**  
**Median Sold = \$363,750**

### 2019 Lot & Land Sales - 1



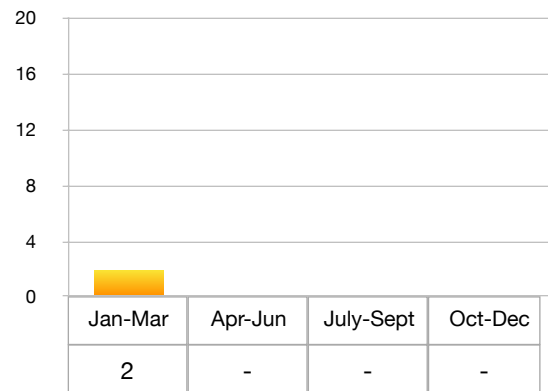
**Median List = \$375,000**  
**Median Sold = \$325,000**

### 2018 Lot & Land Sales - 2



**Median List = \$297,500**  
**Median Sold = \$265,000**

### 2017 Lot & Land Sales - 2



**Median List = \$999,000**  
**Median Sold = \$845,000**

# LAKESHORE REALTY

## 2009-2020 Lots & Land Quarterly Sales

