

LAKESHORE REALTY

Planned Unit Development Sales 1st Quarter 2020 (Jan-Mar)

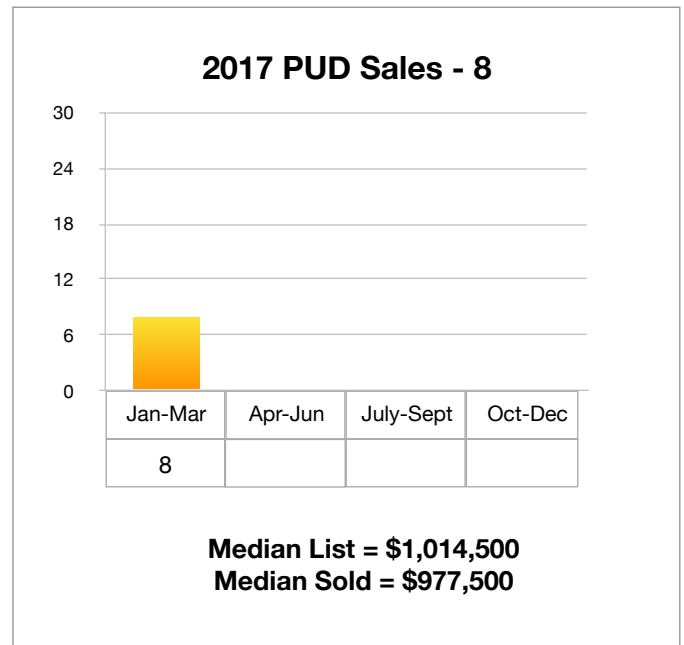
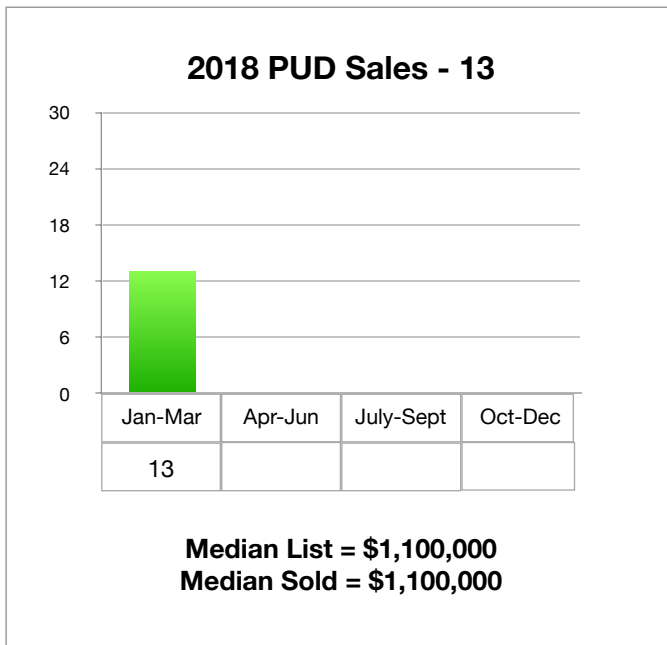
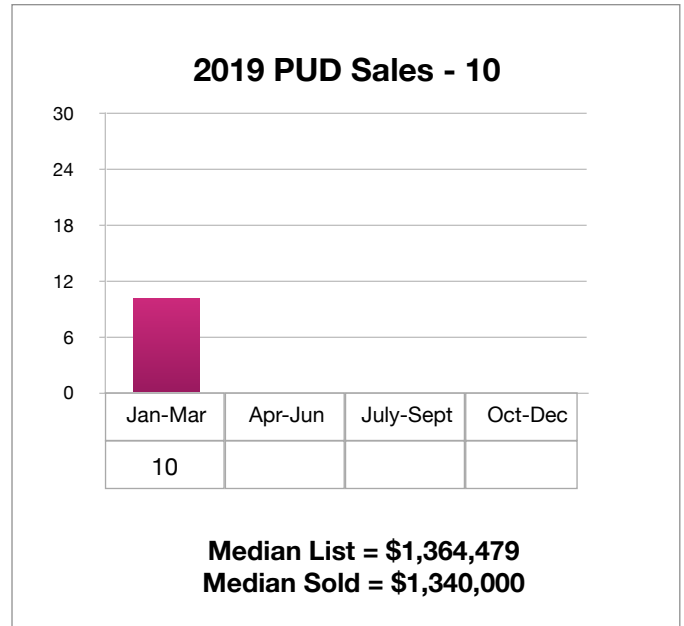
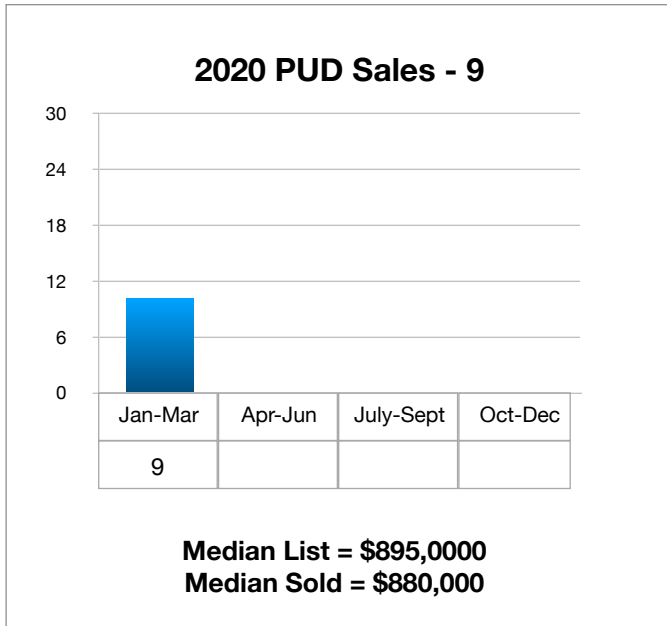
Complex	Total Sales	Minimum	Median	Maximum	Avg. DOM
Deer Creek	2	\$1,360,000	-	\$1,500,000	86
Montclair Villas	1	-	-	\$485,000	179
Northwood Village	1	-	-	\$880,000	101
Sierra Bouquet	1	-	-	\$1,320,000	50
Tyrolia	1	-	-	\$852,000	308
Tyrolian Village	3	\$550,000	\$750,000	\$1,600,000	132
TOTAL:	9	\$485,000	\$880,000	\$1,600,000	138

Price	Active	Pending	Sold
\$0 - \$400,000	0	0	0
\$400,000-\$500,000	0	1	1
\$500,000-\$600,000	1	1	2
\$600,000-\$800,000	4	0	1
\$800,000-\$1,000,000	1	1	1
\$1,000,000-\$1,500,000	3	1	3
\$1,500,000 +	2	1	1
Total:	11	5	9

PUD's	Q1 2019	Q1 2020	% Change
Closed Sales	10	9	-10%
Median List Price	\$1,364,479	\$895,000	-34.4%
Median Sale Price	\$1,340,000	\$880,000	-34.3%
Average DOM	146	138	-5.5%
Total Sales Volume	\$12,539,457	\$9,297,000	-25.9%

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1st Quarter PUD Sales Comparison 2017-2020



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2009-2020 PUD Quarterly Sales

