

LAKESHORE REALTY

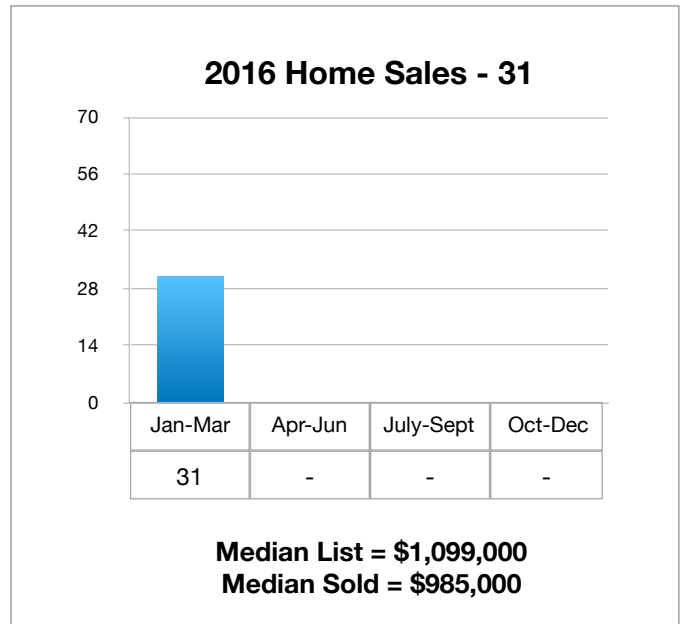
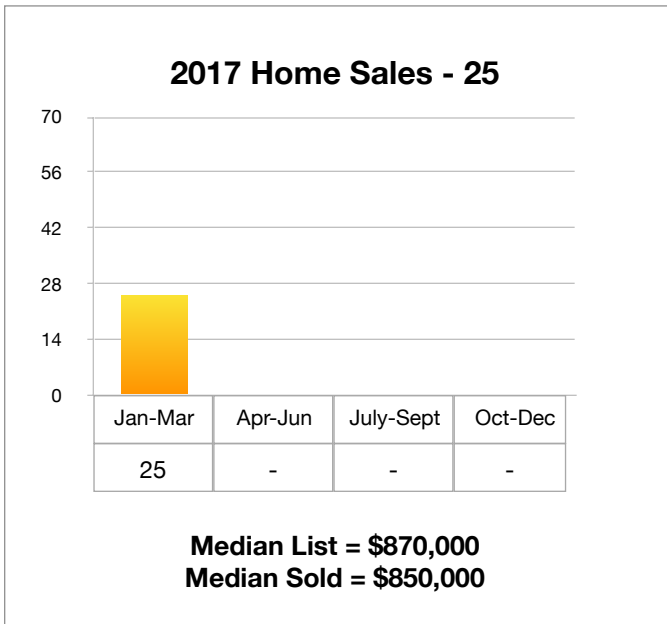
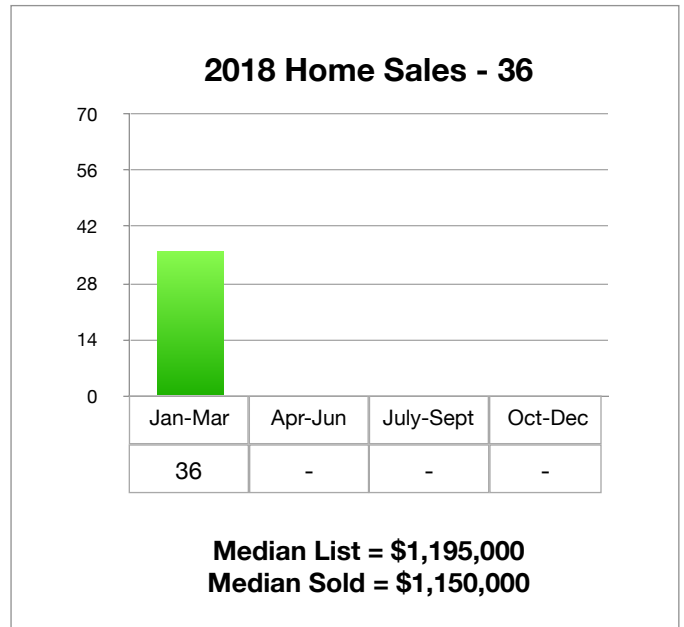
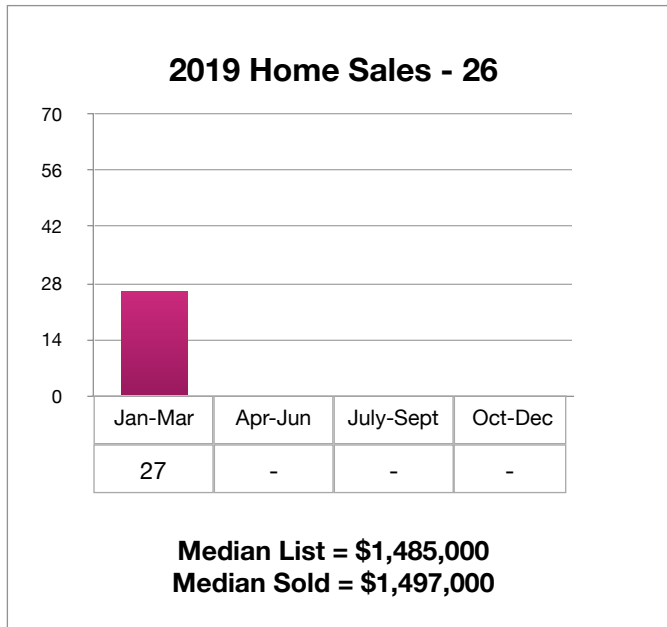
Home Sales 1st Quarter 2019 (Jan-Mar)					
Area	Total Sales	Minimum	Median	Maximum	Avg. DOM
Lakefront Incline	1	-	-	\$5,150,000	238
Lower Tyner	4	\$1,360,000	\$1,905,000	\$5,000,000	489
Millcreek	1	-	-	\$4,700,000	290
Eastern Slope	2	\$1,030,000	-	\$4,580,000	176
Ponderosa	2	\$1,950,000	-	\$2,200,000	299
Championship Golf Course	3	\$675,000	\$2,000,000	\$2,200,000	298
Upper Tyner	2	\$625,000	-	\$1,900,000	109
Lakview Subdivision	3	\$735,000	\$1,700,000	\$1,775,000	205
The Woods	2	\$1,200,000	-	\$1,250,000	80
Mountain Golf Course	2	\$875,000	-	\$1,225,000	155
Jennifer	4	\$795,000	\$890,000	\$999,000	503
TOTAL:	26	\$625,000	\$1,485,000	\$5,150,000	294

Price	Active	Pending	Sold
\$0 - \$1,000,000	14	3	8
\$1,000,000 - \$2,000,000	24	0	11
\$2,000,000 - \$3,000,000	5	3	3
\$3,000,000 - \$4,000,000	17	3	0
\$4,000,000 - \$5,000,000	3	0	3
\$5,000,000 - \$6,000,000	2	0	1
\$6,000,000	17	0	0
Total:	82	9	26

Homes	Q1 2018	Q1 2019	% Change
Closed Sales	36	26	-27%
Median List Price	\$1,195,000	\$1,497,000	+25%
Median Sale Price	\$1,150,000	\$1,485,000	+29%
Average DOM	196	294	+50%
Total Sales Volume	\$48,824,950	\$49,514,000	+1%



Q1 Home Sales Comparison 2016-2019



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2008-2019 Home Quarterly Sales

