

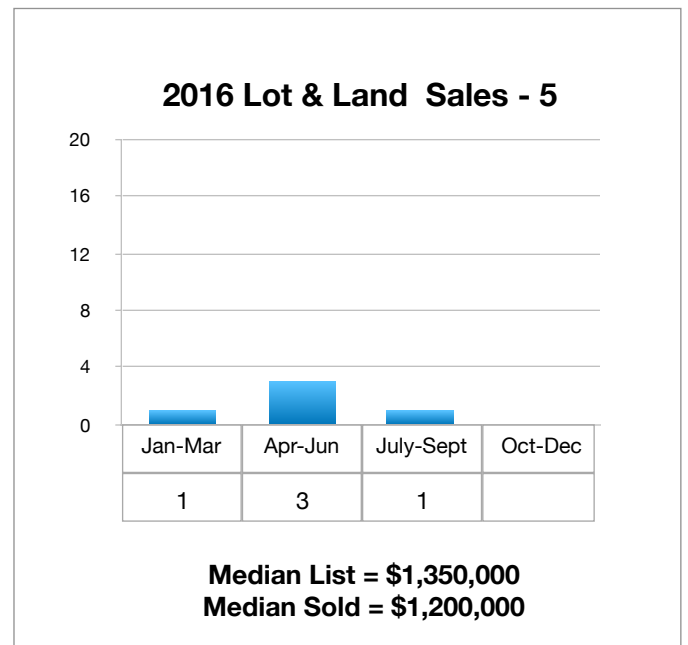
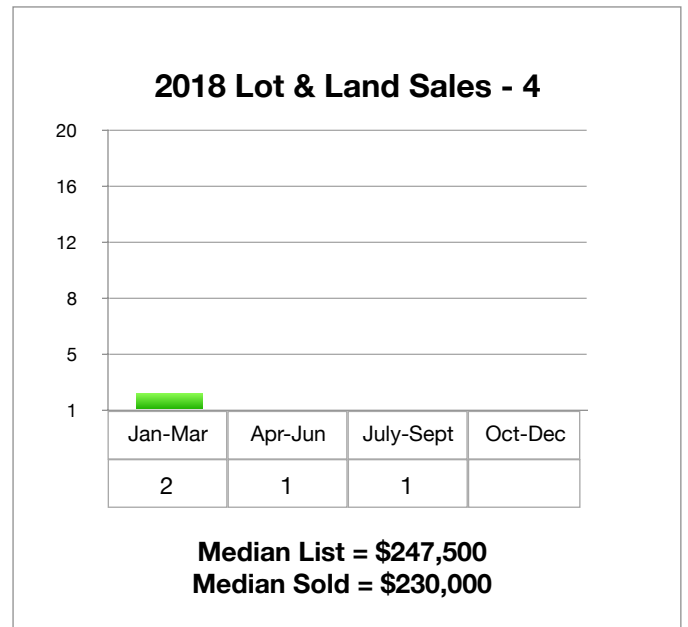
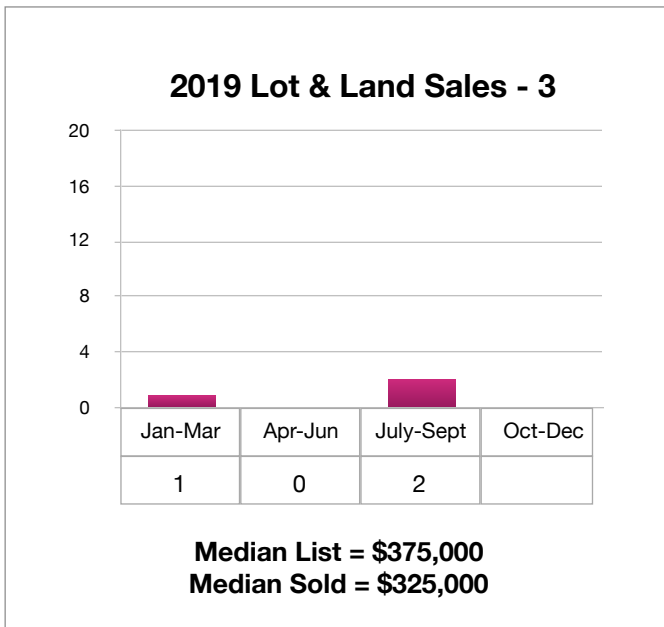
# LAKESHORE REALTY

Lots & Land Sales 3rd Quarter 2019 (Jan-Sep)					
Area	Total Sales	Minimum	Median	Maximum	Avg. DOM
Lakefront Incline	1	-	-	\$2,600,000	3,231
Lower Tyner	1	\$325,000	-	-	108
Upper Tyner	1	\$250,000			657
<b>TOTAL:</b>	<b>3</b>	<b>\$250,000</b>	<b>\$325,000</b>	<b>\$2,600,000</b>	<b>1,332</b>

Price	Active	Pending	Sold
\$0 - \$400,000	6	0	2
\$400,000-\$500,000	0	0	0
\$500,000-\$600,000	1	0	0
\$600,000-\$800,000	0	0	0
\$800,000-\$1,000,000	0	0	0
\$1,000,000-\$1,500,000	0	0	0
\$1,500,000 +	1	1	1
<b>Total:</b>	<b>8</b>	<b>1</b>	<b>3</b>

Lots & Land	Q3 2018	Q3 2019	% Change
Closed Sales	3	3	=
Median List Price	\$220,000	\$375,000	<b>+70.6%</b>
Median Sale Price	\$185,000	\$325,000	<b>+75.6%</b>
Average DOM	548	1,332	<b>-143%</b>
Total Sales Volume	\$611,000	\$325,000	<b>-46.8%</b>

## Q1 - Q3 Lot & Land Sales Comparison 2016-2019



## 2008-2019 Lots & Land Quarterly Sales

