

# LAKESHORE REALTY

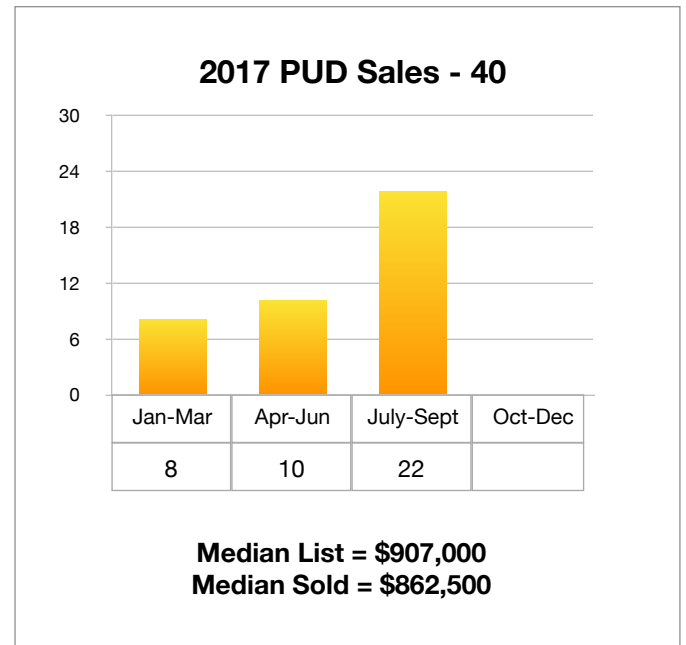
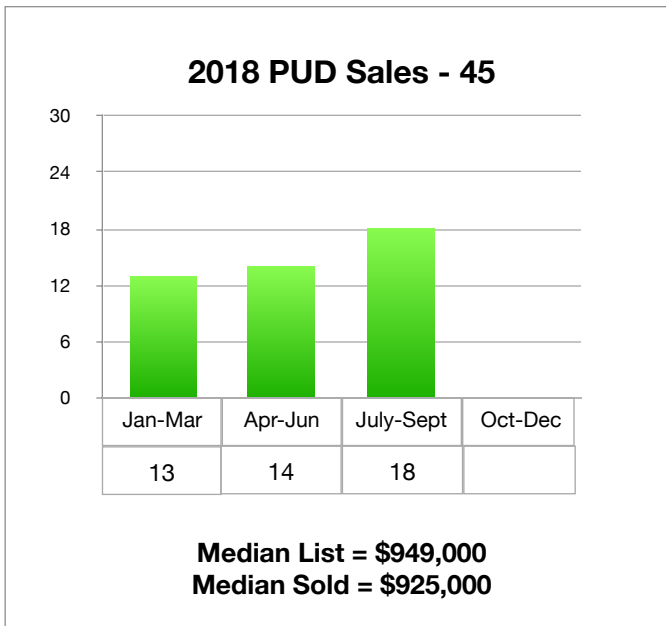
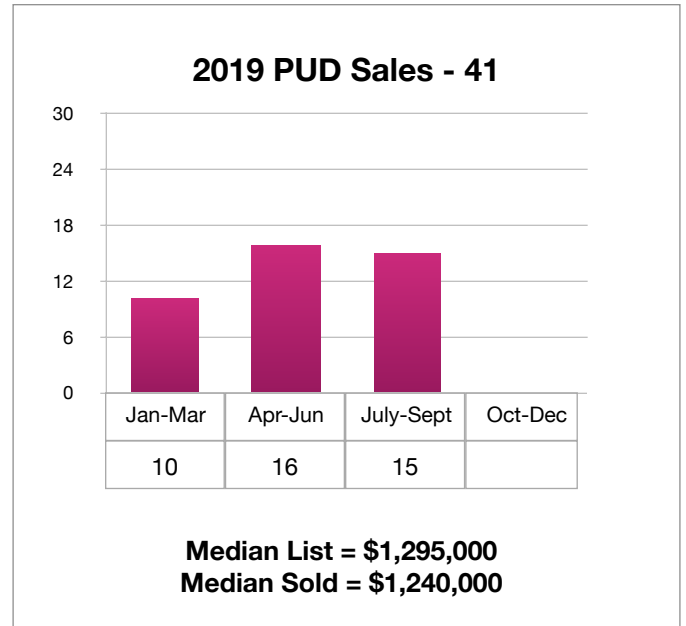
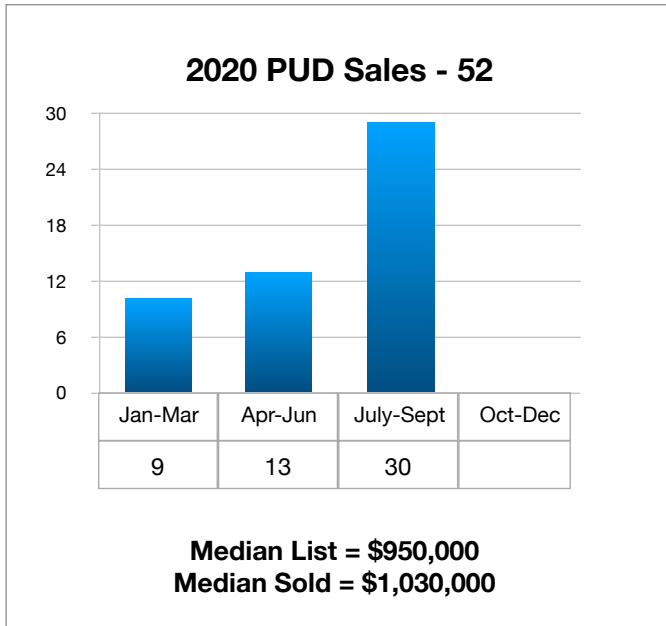
## Planned Unit Development Sales Q1- Q3, 2020 (Jan-Sept)

Complex	Total Sales	Minimum	Median	Maximum	Avg. DOM
Brookside	1	-	-	\$548,000	35
Cedarcrest	1	-	-	\$670,000	351
Deer Creek	2	\$1,360,000	-	\$1,500,000	86
Fairway View Homes	2	\$1,212,500	-	\$1,300,000	45
Glenrock	1	-	-	\$580,000	384
Incline Crest III	7	\$515,000	\$1,600,000	\$1,795,000	85
Incline Pines	2	\$830,000	-	\$1,055,000	36
Lake Country Estates	2	\$1,425,000	-	\$1,700,000	119
Lodgepole Parque	5	\$1,309,000	\$1,400,000	\$1,435,000	40
Montclair Villas	1	\$485,000	-	-	179
Mt. Rose Chalets	1	\$585,000	-	-	62
Northwood Village	1	-	-	\$880,000	101
Red Cedar Estates	2	\$1,220,000	-	\$1,275,000	196
Sierra Bouquet	1	-	-	\$1,320,000	50
Southwood Homes	1	-	-	\$1,100,000	196
Tahoe Palisades	2	\$775,000	-	\$925,000	59
The Glen	2	\$2,400,000	-	\$2,450,000	118
Tyrolia	5	\$715,000	\$900,000	\$1,146,200	158
Tyrolian Village	13	\$475,000	\$629,000	\$1,600,000	109
<b>TOTAL:</b>	<b>52</b>	<b>\$475,000</b>	<b>\$1,030,000</b>	<b>\$2,450,000</b>	<b>109</b>

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Price	Active	Pending	Sold	PUD's	Q1-Q3 2019	Q1-Q3 2020	% Change
\$0 - \$400,000	0	0	0	Closed Sales	41	52	<b>+24.3%</b>
\$400,000-\$500,000	0	0	3	Median List Price	\$1,295,000	\$950,000	<b>-26.6%</b>
\$500,000-\$600,000	0	2	10	Median Sale Price	\$1,240,000	\$1,030,000	<b>-16.9%</b>
\$600,000-\$800,000	3	1	6	Average DOM	104	110	<b>-5.7%</b>
\$800,000-\$1,000,000	3	3	6	Total Sales Volume	\$43,996,457	\$54,150,600	<b>+23.0%</b>
\$1,000,000-\$1,500,000	2	2	19				
\$1,500,000 +	1	2	8				
<b>Total:</b>	<b>9</b>	<b>10</b>	<b>52</b>				

## Mid-Year PUD Sales (Jan-Sept) Comparison 2017-2020



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## 2009-2020 PUD Quarterly Sales

